



FOR ALL YOUR  
REFRIGERANT NEEDS

## The Refron Reporter<sup>SM</sup>

December 15, 1996

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### **CFC AVAILABILITY - THE GOOD NEWS**

You may have heard from other colleagues, wholesalers, or suppliers that they are having difficulty obtaining CFC's. As a Refron customer, you need not worry. As you know, for the last few years we have been talking to our customers, and anticipating and actively planning for your long-term CFC requirements for after the December 1995 CFC production halt. The good news is that we've done a very good job of it, **and we expect to be able meet all your ongoing CFC needs for the foreseeable future!** How did we do it? Through a combination of inventorying, in-place supply contracts, recovery and recycling, combined with sophisticated statistical predicting tools (some of which we don't understand ourselves!) So whether you need R-11, R-12, R-13, R113, R-114, R-500, R-502 or R-503, don't waste time worrying or searching. Just call **800-4-REFRON!**

### **CFC FLOOR STOCKS AND EXCISE TAX FOR JANUARY 1, 1997**

Even though production of CFC's has ended, the excise tax on CFC's has not. As of January 1, 1997, the tax on the sale of manufactured or imported CFC's rises an additional 45¢/lb., to \$6.25 per ODU lb. If you are holding 400 lbs. or more of CFC inventory for resale as of January 1, you will need to pay an additional floor stocks tax of 45¢/lb. (payable in June, 1997). However, there is no floor stocks tax on product held by end users regardless of quantity, or on resellers holding less than 400 lbs. Therefore, if you fall into either of these categories you may want to prebuy your 1997 CFC supplies before January 1, so as to avoid the price effects of this industry tax. Please place orders early in December if you require delivery before January 1st.

### **EPA PROPOSES TO EXTEND PURITY REQUIREMENT**

Currently, EPA regulations require that any recovered refrigerant which is being recycled and sold to the HVAC market for reuse as a refrigerant must be reclaimed by an EPA-certified reclaimer, and must be reclaimed to meet the ARI-700 standard of purity, the same purity standard as virgin refrigerant. This assures you, the customer, that the CFC's you are purchasing and charging into your systems are pure. EPA's purity requirement is scheduled to expire on December 31, 1996. On November 1, EPA proposed to extend this requirement until such time as an alternate purity and recycling guideline (IRG-2) is put into place. Obviously, industry supports this proposal. Although the official comment period on this proposal has ended, if you want to know how to submit comments on this to EPA please contact Refron's Government Relations desk.

### **REFRON WEB SITE DEBUTS**

We are happy to advise you of the introduction of our company website. Please visit us at [www.refron.com](http://www.refron.com), for up-to-date information on our products, services, locations and technical literature. Information can also be gotten from our Refron Retriever fax-on-demand database service, which can be reached at (718) 392-0097.

### **CONVENTIONS**

If you will be attending the 1997 ASHRAE convention and International AHR Expo in Philadelphia on January 27th-29th, please stop in and visit us at Booth #1454. We'll have a small gift reserved for you.

**For More Information, Call your Salesperson Directly, or Call 1-800-4-REFRON**  
(1-800-473-3766)

**REFRON, INC.**

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